



Service Overview

Oracle Audit Defense Services

Oracle uses license audits as a formal tool to drive continued or increased revenue. Rizen's expert consultants — who spent decades inside Oracle — help you **build a defensible license position**, **counter audit claims with insider knowledge**, and **settle exposure at a fraction of Oracle's original ask**.

● The Situation

Oracle's complex licensing rules are buried in a dense mesh of **Master Agreements & referenced policy links** — all binding, and covering multiple metrics (processors, application users, named users) each with different rules for cloud & virtual deployments.

Oracle's own installers let customers deploy far more than they're entitled to, putting the **entire compliance onus on the customer** — and general SAM tools don't give the deep, comprehensive picture needed to defend an audit.

● When You Need This

- **Received an Oracle audit notice** or LMS engagement letter.
- **No independent, defensible** license position today.
- **Deploying Oracle** on cloud or virtualized infrastructure.
- **Unsure of legal entity**, usage-purpose or territory restrictions.



Reduce Audit Exposure 60–100%

Claim reductions built on decades of Oracle audit defense.



Comprehensive License Discovery

Deep, detailed discovery beyond what general SAM tools deliver.



Insider Audit Knowledge

We know how Oracle's audit teams work — and where the loopholes are.



Settle Claims With Confidence

Structured negotiation that closes audits without runaway costs.

How Rizen Helps — Our Oracle Audit Defense Framework

01 · DISCOVERY

Comprehensive License Discovery

Capture true deployment vs. entitlement across every licensing metric.

02 · ANALYSIS

Effective License Position

A documented, defensible position before Oracle's claim lands.

03 · DEFENSE

Contractual & Policy Defense

Insider audit-team knowledge & contractual loopholes counter claims.

04 · SETTLEMENT

Negotiated Settlement

Claims settled at a fraction of Oracle's original ask.

Why Oracle Audits Are So Hard To Defend

1

Complex Master Agreements & Referenced Policies

2

Oversized Installations vs. Entitlements

3

Multiple Licensing Metrics & Cloud/Virtual Rules

4

Legal Entity, Usage & Territory Restrictions

5

Limited Depth Of General SAM Tools

Oracle uses license audits as a formal tool to drive continued or increased revenue — without expert defense, exposure & cost can escalate fast.

AGGREGATE TRACK RECORD

\$100M+

Audit exposure optimized for enterprise clients through successful Oracle audit defense

60–100%

Reduction in Audit Exposure

~80%

Avg. Savings vs. Oracle's Original Ask

40+

Clients Helped With Audit Defense

25+ Yrs

Oracle Insider Experience

Zero Fee

Audits Defended At No Cost To Client

OUR INDICATIVE CLIENT LIST



Talk to Our Oracle Audit Defense Expert

Facing an Oracle audit? Get expert, independent defense before you respond to Oracle's claim.

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- Pune, India
- Dubai, UAE

Why Rizen

- Expert consultants who spent decades inside Oracle in relevant roles
- Know exactly how Oracle's audit teams work — and where the loopholes are
- Comprehensive discovery tools & deep licensing/contract expertise
- Independent advisors — we work only for your interest, never Oracle's